

Six **SMART** Months

Specific • Measurable • Achievable • Relevant • Timely

MONTH						
EVENT 1						
EVENT 2						
EVENT 3						
5 CUSTOMERS						
1 PARTNER						
▼						
1 PARTNER+						
▼						
1 QSC						
▼						
BONUS	\$400/\$300	\$400/\$300	\$400/\$300	\$400/\$300	\$400/\$300	\$400/\$300
▼						
1 QUALIFIED QSC						

PEOPLE I'M SHARING WITH

MY DREAM TEAM

5-1-1 MONTHLY GOAL	Paid Product Volume	Paycheck \$\$\$	Sponsor Reward	TOTAL \$\$\$
1. 5 New JP+ Trio Capsule Customers: • 5 x \$30 Sales Profit = \$150 • 5 x 75 PV = 375 PV (About 300 PV / 4 installments = 75 PV each)	375 PV	\$150 Sales Profit \$56.25 commission <i>(15% x 375 PV = \$56.25)</i>		
2. 1 New Partner+ (P+) • 1,000 Promotional Product Volume (PPV) / 4 installments = 250 Paid PV	250 PV	\$37.50 <i>(15% x 250 PV = \$37.50)</i>		
3. Promote P+ to Qualifying Sales Coordinator (QSC) with additional 3,000 PPV • 3,000 PPV / 4 installments = 750 Paid PV	750 PV	\$97.50 <i>(15% - 5% = 10% + 3% PB = 13% 13% x 750 PV = \$97.50)</i>	\$300	
5-1-1 NEW Monthly Totals:	1375 PV	\$341.25	\$300	\$641.25 NEW \$\$\$